



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

441 Canton Hwy.
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

March 29, 2022

Southeast Restoration Group of GA, Inc.
120 Mountain Brook Dr.
Canton, GA 30115
Attn: Kyle Sears

Dear Mr. Sears:

This is to advise you that your company has been awarded a contract from our **RFP# P22-09, Disaster Restoration Services**. The effective date of this contract is April 1, 2022 and terminates on March 31, 2023. Your company is one of a pool of contractors by which FCS may use for disaster restoration services in accordance with the terms and conditions of P22-09.

This award is in accordance with all terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson
Director of Procurement Services

cc: Kevin Songer, Plumbing Coordinator

FORSYTH COUNTY SCHOOL SYSTEM Purchasing Department

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Criteria Six-Cost

FCS is requesting on a separate page, a list all your contracted rates for labor, consumables and equipment that may be used in conjunction with this contract. Be sure to include all potential pricing scenarios to include any project managers, estimators, technicians, supervisors, general labor and other labor rates that may be associated with this contract. Be sure to include overtime charges if applicable. A separate list should be provided for consumables to include a brief description, pricing, and unit of measure. The equipment list should provide a description, contract rates and time of use for either hourly or daily.

Material and Rental Equipment – For any materials or rental equipment that may be needed not included in the contract pricing submitted above.

Materials- % Mark-up for Parts
 25% %

Rental Equipment- % Mark-up for Rental Equipment 25% %

Other (List Below if other costs exists)

See attached price list for further detail and explanation. Note that the attached

list is aimed specifically at emergency services and property damage mitigation

and the scope of property repair is minimal pending further clarification of the scope of how FCS intends to facilitate the necessary repairs following initial disaster services.

Notes/Clarifications:

The attached rates are NOT inclusive of any government-specified wage stipulations.

If at any point "Davis-Bacon wages", "prevailing wages", or "certified payroll" become a requirement of this contract, a minimum of 35% must be added to the wages specified in the attached sheet. At the time of our submission of this RFP, it is our understanding that these are not a requirement of this contract and therefore not included in the attached tables.

SOUTHEAST RESTORATION PRICE LIST				
(Exclusively for Forsyth County Schools - Disaster & Restoration Services)				
LABOR RATES				
Labor Type	Potential Team Members	Hour Classification	Type	Rate
Account Manager	Alex Rieke	Regular + OT Rate	AM	\$97.00
Project Manager	DJ, Seth, Josh	Regular + OT Rate	PM	\$76.00
Administrative Asst/ Job Clerk	Ali, Dani, Rebecca	Regular + OT Rate	AA	\$63.00
Claims Admin / LL Director	Kyle, Trent, Gregg	Regular + OT Rate	SI	\$135.00
Lead Technician	Jake, Christian, Eli, Will	Regular Rate	LT	\$58.00
Lead Technician	Jake, Christian, Eli, Will	Overtime Rate	LT	\$87.00
General Labor	Technicians & Labor	Regular Rate	GL	\$38.00
General Labor	Technicians & Labor	Overtime Rate	GL	\$57.00

SOUTHEAST RESTORATION PRICE LIST (Exclusively for Forsyth County Schools - Disaster & Restoration Services)

EQUIPMENT SUMMARY

Item Description	Unit Price (Per Day)	Item Description	Unit Price (Per Day)
100' Cable	\$35.00	Hydroxyl	\$300.00
2-Way Radio/ Communication	Cost + 25%	Insulation Vacuum	\$325.00
5000 cfm Desiccant Package Unit (**)	\$2,600.00	Injecti-Dry Kit	\$145.00
Air Compressor, Portable	\$40.00	Lighting - Demo Lights / String Lights	\$25.00
Air Mover, Axial	\$42.00	Lighting - Tower Mobile	\$155.00
Air Mover, Carpet	\$30.00	Lighting - Wobblers	\$43.50
Air Scrubber, 2000 cfm	\$150.00	Lock-Out/Tag-Out Kit	\$25.00
Air Scrubber, 500 cfm	\$75.00	Media Blasting Machine	\$475.00
Airless Sprayer	\$125.00	Orbital Floor Machine	\$42.50
Cable Ramps	\$15.95	Ozone Generator, Activated Oxygen	\$132.00
Camera, Infrared	\$150.00	Personal Fall Protection	\$55.50
Canister HEPA Vac	\$183.00	Portable Carpet Machine	\$325.00
Dehumidifier - Large Commercial >25 Gallon	\$145.00	Portable Dry Cleaning Machine	\$325.00
Dehumidifier - Medium Commercial <25 Gallon	\$105.00	Portable Extractor	\$148.00
Desiccant Door Kit - Total/one time charge	Cost + 25%	Portable Fuel Cells	\$25.00
Desiccant, 1,000 cfm		Power Distribution, 100-200 Amp	\$130.00
Desiccant, 10,000 cfm		Pressure Washer - Hot	\$176.00
Desiccant, 15,000 cfm		Pump - Sump	\$63.00
Desiccant, 3,000 cfm		Pump - Trash	\$135.00
Desiccant, 5,000 cfm		Rover Extraction Unit	\$198.00
Dry Force Injectidry (Wall Cavity)	\$130.00	Scaffolding, Bakers (per section)	\$42.50
DX Unit 1 ton	\$275.00	Spider Box	\$75.00
DX Unit 10 Ton	\$975.00	Temporary Heat: 150k-200k BTU	\$750.00
DX Unit 25 Ton	\$1,225.00	Temporary Heat: 200k-300k BTU	\$1,050.00
Flex Duct	\$25.00	Temporary Heat: 300k-450k BTU	\$1,250.00
Floor Scraper, Electric	\$125.00	Truck Mount Carpet Machine	\$475.00
Fogger/Macromist	\$60.00	Ultrasonic Cleaning Machine	\$375.00
Fogger/Thermal	\$140.00	Utility Vehicle	\$50.00
Generator Cable, 5 Band	\$75.00	Vacuum - Back Pack, HEPA	\$125.00
Generator, 100k W	Cost + 25%	Vacuum - Wet/Dry	\$50.00
Generator, 150k W		Vapor Shark	\$76.50
Generator, 200k W		Vehicle - Auto/Pick-up	\$125.00
Generator, 20k W		Vehicle - Box Truck	\$175.00
Generator, 50k W		Vehicle - Mobile Command Center	\$500.00
Generator, Portable		Vehicle - Onsite Recovery Trailer (53')	\$300.00
HVAC Cleaning System (**)	\$560.00	Vehicle - Semi-Tractor & Trailer	\$475.00

CRITERIA SIX

At FCS' option, material can be billed at Cost + 25% or by using the table below.

SOUTHEAST RESTORATION PRICE LIST					
(Exclusively for Forsyth County Schools - Disaster & Restoration Services)					
CONSUMABLES SUMMARY					
Item Description	UOM	Unit Price	Item Description	UOM	Unit Price
All Surface Green Clean (Concentrate)	GAL	\$46.20	Filter - Wet/Dry Vacuum, non-HEPA	EA	\$22.95
All Surface Green Clean (Ready to Use)	GAL	\$3.00	Filter Material, Poly Rolled Medium	BOX	\$34.80
Benefect Decon 30 (Ready to Use)	GAL	\$72.50	Fire Star (Concentrate)	GAL	\$66.10
Benefect Disinfectant (Ready to Use)	GAL	\$82.00	Fire Star (Ready to Use)	GAL	\$8.30
Benefect Disinfectant Wipes (250 Count)	PACK	\$63.00	Flame Stop (Ready to Use)	GAL	\$82.30
Box - Large	EA	\$5.50	Floor Protection 15" x 1,100" - Roll	EA	\$235.00
Box - Legal Size (1.2 cubic feet)	EA	\$6.00	Foam / Wood Blocks	BOX	\$70.00
Box - Medium	EA	\$4.75	Furniture Polish (Aerosol)	CAN	\$15.10
Box - Small	EA	\$4.25	Glass Cleaner, Multi-Purpose (Aerosol)	CAN	\$7.40
Brite-N-Neutral Cleaner (Concentrate)	GAL	\$33.50	Glass Cleaner, Ready-To-Use	GAL	\$19.30
Brite-N-Neutral Cleaner (Ready to Use)	GAL	\$4.30	Gloves, Chemical Resistant	DZ	\$82.40
Carpet and Upholstery Green Clean (Concentrate)	GAL	\$68.20	Gloves, Leather Safety/Work	DZ	\$96.00
Carpet and Upholstery Green Clean (Ready to Use)	GAL	\$1.80	Gloves, Nitrile/Latex 100ct	BOX	\$35.00
Carpet Protection Film 2" x 200"	EA	\$79.80	Hearing Protection 20ct	BOX	\$24.50
CitraSolvent (Ready to Use)	GAL	\$95.40	Heavy Duty Degreaser (Concentrate)	GAL	\$33.50
Citrus Deodorizer, Water-Based (Concentrate)	GAL	\$43.50	Heavy Duty Degreaser (Ready to Use)	GAL	\$3.10
Citrus Deodorizer, Water-Based (Ready to Use)	GAL	\$5.10	Industrial Cleaner (Concentrate)	GAL	\$45.20
Cleaning Rags	LB	\$5.95	Industrial Cleaner (Ready to Use)	GAL	\$2.80
Cleaning Towel	DZ	\$10.60	Lay Flat (Roll - 250" x 14")	EA	\$120.00
Coil Cleaner	GAL	\$18.00	Lay Flat (Roll - 500" x 33")	EA	\$700.00
Concrobion® Disinfectant	GAL	\$58.00	Lemon Fresh Deodorizer (Concentrate)	GAL	\$69.20
Defoamer	GAL	\$55.30	Lemon Oil Polish (Ready to Use)	GAL	\$58.40
Duct Sealer	GAL	\$78.70	Liquid Emulsifier (Concentrate)	GAL	\$44.10
Dusting Cloth - Masslin treated (50 per bag)	BAG	\$53.30	Map Head (Cotton)	EA	\$16.00
Eco Board Floor Protection 38" x 100' - Roll	EA	\$123.00	Map Head (Rayon)	EA	\$18.54
EnviroShield™ Odor and Stain Blocker, Clear/White	5/GAL	\$315.00	Packing Paper (26" x 24" - 140 ct - recycled)	BOX	\$39.98
Extreme Laundry Detergent (35lb. pail)	EA	\$173.60	Plastic Sheeting .31 mil - 12" x 400" - Roll	ROLL	\$50.00
Extreme Laundry Detergent (9lb. pail)	EA	\$50.00	Plastic Sheeting 4 mil - 20" x 100" Roll	ROLL	\$133.00
Filter - Activated Carbon 2000 cfm	EA	\$174.60	Plastic Sheeting 6 mil - 20" x 100" Roll	ROLL	\$225.00
Filter - Activated Carbon 500 cfm Generic	EA	\$71.26	Plastic Sheeting 6 mil - Fire Retardant 20" x 100"	ROLL	\$331.00
Filter - Air Scrubber 2000 cfm - HEPA	EA	\$328.58	Plastic Sheeting Hangers - Blue	CASE	\$510.00
Filter - Air Scrubber 2000 cfm - Prefilter	EA	\$6.30	Powdered Emulsifier (Concentrate)	GAL	\$68.20
Filter - Air Scrubber 2000 cfm - Secondary per 12	EA	\$133.86	Pre-Spray & Traffic Lane Cleaner (Concentrate)	GAL	\$59.10
Filter - Air Scrubber 500 cfm - HEPA-Generic	EA	\$231.20	Pre-Spray & Traffic Lane Cleaner (Ready to Use)	GAL	\$3.70
Filter - Air Scrubber 500 cfm - Prefilter	EA	\$9.68	Respirator (N 95 Paper - 20 count)	BOX	\$5.00
Filter - Air Scrubber 500 cfm - Secondary Generic	EA	\$16.76	Respirator Cartridges - Ammonia	EA	\$24.40
Filter - Back Pak Vacuum Kit	EA	\$33.80	Respirator Cartridges - Organic	EA	\$22.90
Filter - Desiccant Dehumidifier - 5000 cfm	EA	\$13.90	Rusticide (Ready to Use)	QT	\$29.40
Filter - Refrigerant Dehumidifier - 754	EA	\$31.50	Safety Glasses	EA	\$5.00
Filter - Upright Vacuum	EA	\$3.50	Safety Goggles (Chemical Splash)	EA	\$18.90
** Fuel & Other Consumables not listed are "as incurred"					



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441 Canton Hwy.
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

March 29, 2022

Belfor USA Group Inc.
185 Oakland Ave. Ste. 150
Birmingham, MI 48009
Attn: Chris Jones

Dear Mr. Jones:

This is to advise you that your company has been awarded a contract from our **RFP# P22-09, Disaster Restoration Services**. The effective date of this contract is April 1, 2022 and terminates on March 31, 2023. Your company is one of a pool of contractors by which FCS may use for disaster restoration services in accordance with the terms and conditions of P22-09.

This award is in accordance with all terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson
Director of Procurement Services

cc: Kevin Songer, Plumbing Coordinator

Criteria Six-Cost

FCS is requesting on a separate page, a list all your contracted rates for labor, consumables and equipment that may be used in conjunction with this contract. Be sure to include all potential pricing scenarios to include any project managers, estimators, technicians, supervisors, general labor and other labor rates that may be associated with this contract. Be sure to include overtime charges if applicable. A separate list should be provided for consumables to include a brief description, pricing, and unit of measure. The equipment list should provide a description, contract rates and time of use for either hourly or daily.

Material and Rental Equipment – For any materials or rental equipment that may be needed not included in the contract pricing submitted above.

Materials- % Mark-up for Parts
_____ 21 %

Rental Equipment- % Mark-up for Rental Equipment _____ 21 %

Other (List Below if other costs exists) _____

Notes/Clarifications:

BELFOR's Rate Sheet is designed to encompass the vast majority of labor, equipment and consumables needed on most emergency response projects. This mark-up would only apply when specialty or additional equipment or resources are needed outside of this schedule.

RATE AND MATERIALS SCHEDULE FOR INVOICING (Exhibit B)
Effective Date: January 2022



§ I.

RATES AND INVOICE CONDITIONS

CODE	ITEMIZED SCHEDULED LABOR CLASSIFICATIONS	REGULAR RATE / HR
PROJECT MANAGEMENT:^{1,3}		
APM	Assistant Project Manager	\$ 80.00
PM	Project Manager	\$ 119.00
PE	Project Estimator	\$ 129.00
SPM	Senior Project Manager	\$ 146.00
PC	Project Coordinator	\$ 178.00
GENERAL CLASSIFICATIONS:^{1,2,3}		
GL	General Labor	\$ 43.50
AA	Administrative Assistant	\$ 44.00
LF	Labor Foreman	\$ 45.00
MS	Mobilization Support	\$ 48.00
TD	Truck Driver	\$ 57.00
DMT	Demolition Technician	\$ 57.00
RCO	Resource Coordinator (Supply Technician)	\$ 59.00
PA	Project Auditor (Documentation Clerk)	\$ 65.00
EO	Equipment Operator	\$ 68.00
HSO	Health & Safety Officer	\$ 101.00
RESTORATION SERVICES (General):^{1,2,3}		
RT	Restoration Technician	\$ 59.00
RS	Restoration Supervisor	\$ 65.00
DT	Dehumidification Technician	\$ 77.00
MT	Mold Technician (Remediation Technician or Supervisor)	\$ 77.00
RECONSTRUCTION SERVICES:^{1,2,3}		
PT	Painter	\$ 74.00
DP	Drywall Installer/Finisher	\$ 80.00
CR	Carpenter (Framer/Finish)	\$ 86.00
TF	Trade Foreman (Commercial Supervision)	\$ 89.00
TECHNICAL SERVICES:^{1,2,3} (Dehumidification, Documents/Media, Electronics, HVAC, Machinery, Mold)		
TN	Technician	\$ 83.00
TS	Technical Specialist	\$ 91.00
TL	Team Leader	\$ 105.00
TMR	Technician, Machinery Rebuild	\$ 112.00
SEMICONDUCTOR SERVICES:^{1,2,3}		
DTA	Decon Technician Assistant	\$ 77.00
DC	Decon Technician	\$ 91.00
DTL	Decon Team Leader	\$ 105.00
DE	Decon Engineer	\$ 181.00
ENVIRONMENTAL SERVICES:^{1,2,3}		
HT	Hazmat/Asbestos Technician	\$ 77.00
HLT	Hazmat/Asbestos Lead Technician	\$ 86.00
HEO	Hazmat/Asbestos Equipment Operator	\$ 91.00
HS	Hazmat/Asbestos Supervisor	\$ 100.00
HPM	Hazmat/Asbestos Project Manager	\$ 119.00
CONSULTING SERVICES:		
CVP	President & Vice President	\$ 275.00
CSC	Senior Consultant	\$ 225.00
CCE	Consultant / Consulting Estimator	\$ 195.00
CWP	Clerk of the Works-Production Person	\$ 120.00
CAD	Administrative	\$ 75.00
COC	Outside Consultants	Actual Billing + 10%
CLG	Deposition, Legal Work, & Court Testimony	see section I.IV Consulting Expenses \$ 400.00
CFE	Appraisal & Umpire fees	\$ 350.00

¹ In New York City, Cape Cod, Martha's Vineyard, Nantucket, AK, HI, Latin America, and the Caribbean, a multiplier of 1.35 will be applied to the regular hourly rate. Note: The NYC rate applies to a seventy five mile radius from the borough of Manhattan and all of Long Island.

² In the states of CA and WA a multiplier of 1.25 will be applied to the regular hourly rate.

³ Work performed in the Washington D.C. Metropolitan area is entitled to an additional 5% markup that will be applied to the total of all scheduled labor, scheduled equipment, scheduled consumables and 5% will be added to the markup for all vendors, unscheduled equipment, unscheduled material invoices.

§ I.II LABOR CALCULATION POLICY

The guidelines for labor invoicing are as follows: The first eight hours worked on any scheduled shift Monday through Friday will be charged at the regular hourly rate. Any hours worked in excess of eight hours on any scheduled shift Monday through Friday will be charged at 1.5 times the regular hourly rate. All hours worked on Saturday and Sunday will be at 1.5 times the regular hourly rate. All hours worked on Holidays (see §I.III Item 4 for recognized holidays) will be charged at 2 times the regular hourly rate. OT applies to all labor classifications regardless if salary or hourly.

After Hours Emergency Services: In the event that BELFOR personnel are required for emergency services after normal BELFOR business hours (Weekdays 5:00 p.m.-7:00 a.m.), 1.5 times the regular hourly rate will be charged.

RATE AND MATERIALS SCHEDULE FOR INVOICING (Exhibit B)

Effective Date: January 2022

**§ I.****RATES AND INVOICE CONDITIONS****§ I.III LABOR CONSIDERATIONS**

- 1). Work performed under a particular contract that is subject to Federal and State wage and hour laws, prevailing wages, and/or collective bargaining agreements may require negotiated changes to the above stated rates. If necessary, adjustments will be made to the hourly rates and other labor provisions.
- 2). When circumstances beyond our control require BELFOR personnel to stand-by at the job site, a minimum stand-by charge of 6 hours at the regular hourly rate (no overtime) will be charged.
- 3). National holidays recognized by BELFOR for rate (not payroll) purposes are New Years Day, Memorial Day, Independence Day, Labor Day, Thanksgiving, and Christmas.
- 4). The hourly Scheduled Labor rates will be charged portal to portal for all BELFOR personnel, labor subcontractors, and subcontractors fulfilling any Labor Classifications.
- 5). If a meeting is requested by the client that involves travel BELFOR will bill for travel expenses at documented cost plus 15%. Labor hours will be charged at the applicable Rate Classification

§ I.IV CONSULTING EXPENSES

- 1). Reproduction of actual drawings at \$4.50 per SF
- 2). Automobile mileage at IRS approved rate
- 3). Tolls at cost with receipts over \$25.00
- 4). Photocopies at \$0.15 per page
- 5). Color copying at \$1.50 per page or actual cost if Kinko's or other service
- 6). Airfare, hotels, rental car rates and other travel expenses are billed at cost + 15%
- 7). Daily per diem rate at \$65.00 a day/based on (8) hour day

Note: *Fees for deposition and trial appearances are for a minimum four hours @ \$400/hr for all consultants

§ II. SCHEDULED EQUIPMENT CHARGES (see § II.I Itemized Scheduled Equipment)

- 1). The Daily Rental Rate is charged for each calendar day equipment is utilized on a project, whether a partial day or complete day.
- 2). Small Tools Charge: Items such as shovels, ladders, demolition carts, extension cords, small hand tools, etc..., which are provided by BELFOR but are not included in the Scheduled Equipment list will be charged at 3% of total labor charges for all hands-on personnel (EO, GL, LF, RT, RS, DTA, DC, DTL, DMT, DT, MT, PT, DP, CR, TN, TS, HT, HLT, HEO). Any specialty items purchased for a project may be charged as per Section IV.
- 3). The Safety Equipment Packages (Personal Protection Equipment - PPE, Personal Fall Protection - PFP, and Personal Respiratory Protection - PRP) are inclusive of the reusable components of each package as well as any training, medical, or certification expenses related to their use. They do not include the disposable items within the Scheduled Consumables list.
- 4). During the course of performance of the work BELFOR may add additional equipment to the schedule.

§ III. SCHEDULED CONSUMABLES (see § III.I Itemized Scheduled Consumables)

- 1). Any scheduled consumables purchased locally where the unit price exceeds 80% of the rate, the item will be invoiced at documented cost plus Contractor's 10% Overhead / 10% Profit (21%).
- 2). During the course of performance of the work BELFOR may add additional consumables to the Rate Schedule.
- 3). BELFOR reserves the right to change the unit rate of scheduled consumables affected by market conditions.
- 4). Scheduled consumables are charged on a "per unit" basis whether consumed by the unit or not.

§ IV. VENDORS, UNSCHEDULED MATERIALS & UNSCHEDULED EQUIPMENT

- 1). Contractor's 10% overhead plus 10% profit (21%) will be added to the total of all documented costs for Unscheduled Materials, Unscheduled Equipment, and Subcontractors / Vendors (including DUCTZ HVAC and BELFOR Environmental Services) who are not fulfilling a scheduled Labor Classification.

§ V. REIMBURSABLES

- 1). Contractor's 15% mark-up will be added to the total of all reimbursables.
- 2). Standard per diem rates are \$55 per person per day (2019 GSA base rate). The 1.35 multiplier will be applied for NYC, Cape Cod, Martha's Vineyard, Nantucket, AK, HI, Latin America, and the Caribbean (\$74.25). The 1.25 multiplier will be applied for CA and WA (\$68.75). Per Diem will be charged for all traveling personnel in § I. Itemized Scheduled Labor Classification. BELFOR charges this daily rate whether the per diem is paid directly to the person, is charged to BELFOR as a separate charge, or is included with other compensation considerations. For multiple jobs on a single day, per diem will be prorated accordingly.
- 3). Per Diem reimbursement is subject to certain limitations regarding deductibility governed by the Internal Revenue Service, Code of 1986, Section 274(n)(1). Please consult your tax advisor on the appropriate treatment of these costs on your project as it is our policy that any deductibility limitation for income tax purposes is the responsibility of the customer.
- 4). BELFOR shall be reimbursed for travel expenses (airfare, lodging, rental cars, per diem) for personnel at documented costs plus markup (see item 1).
- 5). Lodging will be charged in accordance with the published GSA lodging allowance in effect at the time of the stay (<https://www.gsa.gov/travel/plan-book/per-diem-rates/>) plus applicable fees and taxes. As is the case with the Federal Travel Regulations, actual expense reimbursement is allowed when the lodging allowance is insufficient to meet the necessary expenses.
- 6). An optional methodology for lodging charges is to apply a lodging allowance as follows: Lodging may be charged at the average nightly rate of up to three hotels that house project personnel (BELFOR and/or subcontractors). The full average nightly rate will be charged for single occupancy and 50% of the average nightly rate per person will be charged for double occupancy.

§ VI. DOCUMENT DRYING AND RECOVERY SERVICES

Freeze drying charges will range from \$45 to \$85 per cubic foot based on the volume of documents to be dried, the type of document (bound or loose paper), and the moisture saturation.

The above rates represent the charges for freeze drying only. Labor, equipment, materials and other document treatments performed will be billed in accordance with the rates herein and any project specific quotations.

Other recovery service charges will be determined per job, based on the following relevant factors:

* Nature of Damage * Degree of soot/char * Intended Use of Document * Moisture Saturation * Mold Contamination * Odor

Because the type and level of contamination may vary so greatly and thus affect the resultant recovery protocol required, these additional services will be quoted after examining a sample of the affected documents.

§ VII. CAT CONSIDERATIONS (Based on Property Claim Services assigning a CAT Serial Number)

- 1). A 6% fee will be added to the total of each invoice. This fee will cover all of the indirect charges that must be allocated to each job in the CAT. Examples of these charges would be CAT management, CAT office, admin support, warehousing, etc...

§ VIII. BILLING AND PAYMENT

- 1). Invoices generated in accordance with the BELFOR Rate and Materials Schedule will be submitted periodically for work that has been performed. As such, all invoices are due and payable upon receipt and will be considered late 30 days after receipt of the invoice. If there are any disputed charges on any invoice these should be clearly identified in writing within 30 days and an additional 30 days will be allowed to resolve disputed charges. Interest charges will begin to accrue after 30 days for undisputed charges and after 60 days for the disputed charges at the rate of: 1) 1% per month or 2) as specified in the terms and conditions of the applicable contract.

The rates contained in this exhibit are exclusive of federal, state and local sales or use taxes and the costs associated with any applicable federal, state or local approvals, consents, permits, licenses and orders incident to performance of the work.

RATE AND MATERIALS SCHEDULE FOR INVOICING (Exhibit B)

Effective Date: January 2022



§ 11.1

ITEMIZED SCHEDULED EQUIPMENT ³

EQUIPMENT DESCRIPTION	UNIT	RATE
AIR MOVERS/COMPRESSORS/ACCESSORIES		
Air compressor, gas/electric	Ea / Day	\$ 45.00
Air compressor, tow behind	Ea / Day	\$ 143.00
Air movers/carpet blowers	Ea / Day	\$ 36.00
Octidry Bag or Direct it In (attachment)	Ea / Day	\$ 36.00
Injectidry Unit	Ea / Day	\$ 158.00
Manometer	Ea / Day	\$ 100.00
BLAST/POWER WASH UNITS		
Blasting Unit, Agri/Soda	Ea / Day	\$ 784.00
Dry Ice Blaster w/Accessories	Ea / Day	\$ 1,178.00
Soda Blaster	Ea / Day	\$ 1,169.00
Washer, High Pressure (cold)	Ea / Day	\$ 121.00
Washer, High Pressure (hot)	Ea / Day	\$ 151.00
CLEANING/VACUUMS/EXTRACTION		
Buffer, Floor	Ea / Day	\$ 45.00
Carpet Cleaning Machine	Ea / Day	\$ 91.00
Dry Cleaning Unit (portable)	Ea / Day	\$ 173.00
Extraction Unit (portable)	Ea / Day	\$ 188.00
Extraction Unit (Truck or Trailer mount)	Ea / Day	\$ 680.00
Floor cleaning system (walk behind)	Ea / Day	\$ 287.00
HEPA Filtration Unit / Air Scrubber	Ea / Day	\$ 172.00
Ion Air Cleaning System	Ea / Day	\$ 57.00
Steam Cleaner (Trailer)	Ea / Day	\$ 294.00
Upholstery Machine/Lady Vac (steam cleaner)	Ea / Day	\$ 76.00
Vacuum, HEPA	Ea / Day	\$ 110.00
Vacuum, Insulation Machine	Ea / Day	\$ 109.00
Vacuum, Upright, Wet/Dry or Canister	Ea / Day	\$ 42.00
Zip Poles, Set of 6	Ea / Day	\$ 33.00
LIGHTS		
Light, Balloon	Ea / Day	\$ 133.00
Light, Tower Mobile (400 WT diesel)	Ea / Day	\$ 188.00
Light, Wobble (37 inches)	Ea / Day	\$ 53.00
MISC.		
Heat Gun, Shrink Wrap	Ea / Day	\$ 91.00
Ride on Flooring Stripper (includes blades)	Ea / Day	\$ 1,452.00
Saw, Demo	Ea / Day	\$ 129.00
Saw, Kett	Ea / Day	\$ 43.00
X-Ray Dryer	Ea / Day	\$ 188.00
X-Ray Separation Tank	Ea / Day	\$ 565.00
ODOR CONTROL/DISINFECTION		
Fogger, Commercial	Ea / Day	\$ 136.00
Fogger, ULV / Thermal (electric)	Ea / Day	\$ 48.00
Ozone Generator	Ea / Day	\$ 151.00
Smoke Machines (small)	Ea / Day	\$ 121.00
Vapor Shark	Ea / Day	\$ 48.00
POWER		
Electrical Distribution (Spider Box)	Ea / Day	\$ 91.00
Generator (portable)	Ea / Day	\$ 151.00
PUMPS		
Pump, Sump / Flood	Ea / Day	\$ 42.00
Pump, Trash with Hose, 2"	Ea / Day	\$ 168.00
DRYING/TEMP/HUMIDITY CONTROL		
Moisture Meter	Ea / Day	\$ 25.00
Camera, IR	Ea / Day	\$ 28.00
Dehumidification, Dehumidifier -100 to 140 AHAM Pints	Ea / Day	\$ 165.00
Dehumidification, Desiccant -500/600 cfm	Ea / Day	\$ 491.00
Dehumidification, Desiccant -2000/2250 cfm	Ea / Day	\$ 690.00
Dehumidification, Desiccant -3500 cfm	Ea / Day	\$ 1,216.00
Dehumidification, Desiccant -5000-6000 cfm	Ea / Day	\$ 1,647.00
Dehumidification, Desiccant -10000 / 12000 cfm	Ea / Day	\$ 2,587.00
Dehumidification, Desiccant -15000 cfm	Ea / Day	\$ 4,440.00
Dehumidification, Desiccant -25000 cfm	Ea / Day	\$ 7,027.00
Dehumidification/Cooling - 1 Ton Spot Cooler	Ea / Day	\$ 196.00
Dehumidification/Cooling - DX Unit -20 / 30 ton	Ea / Day	\$ 1,568.00
Dehumidification/Cooling - DX Unit -60 / 70 Ton	Ea / Day	\$ 2,471.00
Dehumidification/Cooling - Chiller 100 to 400 Ton	Ton / Day	\$ 32.00
Dehumidification, Heater -20 kW	Ea / Day	\$ 194.00
Dehumidification, Heater -50 kW	Ea / Day	\$ 432.00
Dehumidification, Heater -100 kW	Ea / Day	\$ 589.00
Dehumidification, Heater -150 kW	Ea / Day	\$ 705.00
Dehumidification, Heater, Indirect Fired up to 500,000btu + fuel	Ea / Day	\$ 1,137.00
Heater, Electric -1500 watt	Ea / Day	\$ 19.00
Heater, Propane/Torpedo-direct fired + fuel	Ea / Day	\$ 67.00
Electrostatic Sprayer	Ea / Day	\$ 165.00

EQUIPMENT DESCRIPTION	UNIT	RATE
TRUCKS, VEHICLES, TRAILERS (rate does not include fuel)		
BELFOR Command Center	Ea / Day	\$ 605.00
Mobile Office	Ea / Day	\$ 79.00
Mobile Warehouse (Trailer Only)	Ea / Day	\$ 188.00
Trailer, Freezer	Ea / Day	\$ 182.00
Truck, Dump Service (Pickup Truck)	Ea / Day	\$ 116.00
Truck, Dump-Trip Charge	Ea / Day	\$ 182.00
Truck, Moving/Box/Board up	Ea / Day	\$ 188.00
Truck (Cab) or Trailer (Flatbed, Transfer, etc)	Ea / Day	\$ 151.00
Vehicle, Pickup, SUV or Car	Ea / Day	\$ 84.00
Vehicle, Truck 1 Ton 4x4 Lift gate	Ea / Day	\$ 200.00
Vehicle, Van (1 per 10 Passenger or Cargo)	Ea / Day	\$ 136.00
DUMPSTERS & STORAGE		
Dumpster, 20 yd (max weight 4 Tons)	Per Load	\$ 666.00
Dumpster, 30 yd (max weight 6 Tons)	Per Load	\$ 847.00
Dumpster, 40 yd (max weight 8 Tons)	Per Load	\$ 1,029.00
BELFOR Pods 8'x7' 12' x 7'	Per Month	\$ 285.00
BELFOR Pods (set up & breakdown)	Per Pod	\$ 363.00
Storage Vaults	Per Month	\$ 152.00
ELECTRONICS / MECHANICAL		
Cart, Electronic Decontamination	Ea / Day	\$ 76.00
Cleaning Room, HEPA filtered	Ea / Day	\$ 1,184.00
Crane, A-Frame (1 ton)	Ea / Day	\$ 168.00
Crane, Overhead (2 Ton, monorail 38 feet)	Ea / Day	\$ 935.00
Decon Room	Per Project	\$ 624.00
DI Water System	Ea / Day	\$ 48.00
Documentation Kit (digital camera/photo printer)	Ea / Day	\$ 84.00
Electrical Distribution (120 Amp Panel)	Ea / Day	\$ 227.00
Electrical Test Equipment (Megger, Hi-Pot, Grounding Cables)	Ea / Day	\$ 498.00
Electronic Dehumidification Unit/Heating (KHT)	Ea / Day	\$ 272.00
Gas Detector, ATI PortaSens II	Ea / Day	\$ 371.00
HEPA Filtered Hood	Ea / Day	\$ 187.00
HEPA Water Displacement Unit	Ea / Day	\$ 113.00
Oven, Convection Drying (ULT)	Ea / Day	\$ 529.00
Oven, Vacuum Drying	Ea / Day	\$ 754.00
Quality Control Kit, (scientific instruments)	Ea / Day	\$ 277.00
Reflectoquant Test Device	Ea / Day	\$ 124.00
Sealer, Vacuum	Ea / Day	\$ 330.00
Spray Booth with 2 sinks (portable)	Ea / Day	\$ 227.00
Sprayer, Airless H.P. (Wagner)	Ea / Day	\$ 99.00
Tool Handling Charge	Per Project	\$ 561.00
Ultrasonic Bath, Portable	Ea / Day	\$ 393.00
Ultrasonic Bath, Bench Top	Ea / Day	\$ 227.00
Ultrasonic Dip Line, Industrial Multi-step	Ea / Day	\$ 4,072.00
Vacuum, Clean Room	Ea / Day	\$ 187.00
Wet Bench (portable)	Ea / Day	\$ 228.00
Workstation (table, chair, lights, ESD)	Ea / Day	\$ 30.00
ENVIRONMENTAL		
Cascade Breathing Air System	Ea / Day	\$ 206.00
Chemical Hose, Hazmat	Ea / Day	\$ 274.00
Confined Space Entry System	Ea / Day	\$ 250.00
Decontamination Shower/Filter	Ea / Day	\$ 175.00
Jerome Mercury Vapor Analyzer	Ea / Day	\$ 306.00
Mini-Rae (PID)	Ea / Day	\$ 218.00
MSA Passport (O2, LEL, CO, H2S)	Ea / Day	\$ 250.00
Personal Sample Pump	Ea / Day	\$ 35.00
Pump, Diaphragm 1", Hazmat	Ea / Day	\$ 250.00
Pump, Diaphragm 2", Hazmat	Ea / Day	\$ 374.00
Self-Contained Breathing Apparatuses (SCBA-30Min)	Ea / Day	\$ 175.00
Self-Contained Breathing Apparatuses (SCBA-5Min)	Ea / Day	\$ 138.00
Trailer, Emergency Response, Hazmat	Ea / Day	\$ 374.00
HVAC		
HVAC, High Volume Tornado System	Ea / Day	\$ 116.00
HVAC, Mobile Resource Unit	Ea / Day	\$ 188.00
HVAC, Power and Manual Hand Tools	PP/Day	\$ 31.00
HVAC, Rotary Brush Duct Cleaning System	Ea / Day	\$ 55.00
HVAC, Service Vehicle / Trailer Combo	Ea / Day	\$ 151.00
HVAC, High CFM HEPA Vacuum Collection System	Ea / Day	\$ 237.00
HVAC Video / Tool Robotic Inspection System	Ea / Day	\$ 611.00
HVAC, Viper Duct Cleaning System	Ea / Day	\$ 55.00
SAFETY		
Personal Fall Protection (PFP)	PP / Day	\$ 10.00
Personal Protection Equipment (PPE)	PP / Day	\$ 6.00
Personal Respiratory Protection (PRP)	PP / Day	\$ 10.00
Respirator, PAPR	Ea / Day	\$ 100.00

The rates contained in this exhibit are exclusive of federal, state and local sales or use taxes and the costs associated with any applicable federal, state or local approvals, consents, permits, licenses and orders incident to performance of the work.

Forsyth County RFP P22-09

37

RATE AND MATERIALS SCHEDULE FOR INVOICING (Exhibit B)

Effective Date: January 2022



§ III.1

ITEMIZED SCHEDULED CONSUMABLES ³

CONSUMABLE DESCRIPTION	UNIT	RATE	CONSUMABLE DESCRIPTION	UNIT	RATE
BAGS			ELECTRONICS / MECHANICAL		
Bags, Environmental Trash Bags	Ea.	\$ 3.60	BELFOR-AC 14 Alkaline Cleaner 14	Gal	\$ 41.00
Bags, Insulation Machine (Vacuum)	Ea.	\$ 37.00	BELFOR-AC 12 Alkaline Cleaner 12	Gal	\$ 56.00
Bags, Trash (each)	3 mil \$ 1.00 6 mil	\$ 2.00	BELFOR-CD 04-C Complex Deruster 04 C	Gal	\$ 88.00
CLEANING-GENERAL			BELFOR-CD 13 Complex Deruster 13	Gal	\$ 139.00
Disinfectant-Bioesque	Gal	\$ 50.00	BELFOR-EC 12 Electronics Cleaner	Gal	\$ 36.00
BELFOR-All Natural Citrus Solvent Cleaner	Gal	\$ 41.00	BELFOR-ESL Label Protection Lacquer	Ounce	\$ 21.00
BELFOR-All Purpose Cleaner	Gal	\$ 13.00	BELFOR-FC 10 Energized Cleaner	Gal	\$ 999.00
BELFOR-All Purpose Spotter	Gal	\$ 28.00	BELFOR-GC General Cleaner	Gal	\$ 34.00
BELFOR-Carpet Rinse & Neutralizer	43.5	\$ 22.00	BELFOR-HD 01 Hand Deruster 01	Gal	\$ 47.00
BELFOR-CIF Citrox Lemon Scent	Ounce	\$ 1.20	BELFOR-LP 40 Light Preserver 40	Gal	\$ 88.00
BELFOR-Concentrated Odor Counteractant & Smoke Elim.	Gal	\$ 37.00	BELFOR-MPP Metal Polishing Paste	Ounce	\$ 19.00
BELFOR-Extra Duty Cleaner Degreaser	Gal	\$ 21.00	BELFOR-NC CR Neutral Cleaner CR	Gal	\$ 149.00
BELFOR-Glass Cleaner	Gal	\$ 10.00	BELFOR-NK One Step Cleaner and Preserver (electrical)	Pint	\$ 15.00
BELFOR-Hand Cleaning Wipes	Tub	\$ 50.00	BELFOR-OC24 Organic Cleaner 24	Gal	\$ 56.00
BELFOR-Multi-Enzyme Spotter-Deodorizer-Protector	Gal	\$ 37.00	BELFOR-OC62 Organic Cleaner 62	Gal	\$ 39.00
BELFOR-Multi-Purpose Restroom Cleaner	Gal	\$ 17.00	BELFOR-O-SW Oil Black (Elect. Contacts Only)	Ounce	\$ 41.00
BELFOR-Oil Preserver	Gal	\$ 56.00	BELFOR-PM Polish Milk	Ounce	\$ 6.60
BELFOR-Quarry & Hard Tile Cleaner	Gal	\$ 21.00	BELFOR-SD 02 Sulfide Defroster	Gal	\$ 64.00
BELFOR-Rug & Upholstery / Traffic & Bonnet Cleaner	Gal	\$ 31.00	BELFOR-WP Wax Preserver	Gal	\$ 95.00
Adhesive, Remover	Can	\$ 18.00	Nitric Acid, Ultra Pure	Quart	\$ 187.00
Alcohol, Isopropyl	Gal	\$ 96.00	Apron, Chemical	Ea.	\$ 6.60
Blocks, Odor Counteractant	Ea.	\$ 9.00	Arm Sleeves, Chemical	Ea.	\$ 4.80
Boot Covers, Latex	Per Pair	\$ 13.00	Arsenic Test Kit	Per Test	\$ 6.60
Brush, Scrub	Ea.	\$ 14.00	Bags, Anti Static	Ea.	\$ 4.80
Brushes, Pipe	Ea.	\$ 37.00	Brady Cards	Ea.	\$ 8.80
Brushes, Wire	Small \$ 5.50 Large	\$ 9.00	Brush, Dispersion (Each)	Small \$ 5.50 Large	\$ 17.00
Cleaner, Stainless Steel	Can	\$ 19.00	Brush, Non Conduct	Ea.	\$ 13.00
Disinfectant, Antimicrobial	Gal	\$ 62.00	Chloride Quick Test Strips	Ea.	\$ 1.50
Fogger, Thermo Deodorizer	Gal	\$ 43.00	Cleaning / Decon Sticks	Ea.	\$ 1.70
Mop Heads	Ea.	\$ 17.00	Non-Conduct Scrubbers, Green (#7447)	Box	\$ 34.00
Pad, Floor Buffer	Ea.	\$ 15.00	Non-Conduct Scrubbers, Maroon (#96)	Box	\$ 95.00
Pad, Foam Scrubbing	Pak	\$ 63.00	Non-Conduct Scrubbers, White (#98)	Box	\$ 57.00
Sponge, Particulate Removal (1.5"x3"x6")	Ea.	\$ 4.80	Tape, Clean Room	Roll	\$ 30.00
Sponge, Particulate Removal (3/4"x3"x6")	Ea.	\$ 2.40	Wipes, Lint Free	Pak	\$ 43.00
Steel wool	Ea.	\$ 1.30	Wipes, Presaturated IPA/DI	Pak	\$ 25.00
Thinner, Paint/Mineral Spirits	Gal	\$ 28.00	Wipes, Standard Clean Room	Pak	\$ 35.00
Vapor Shark Membrane	Ea.	\$ 64.00	Wipes, Ultra Clean Room	Pak	\$ 75.00
Wipes, Cotton Cloth/Workshop Rags	Lb.	\$ 6.60			
Wipes, Wipe All	Pak	\$ 15.00			
CONTENTS/PACK-OUT/STORAGE			ENVIRONMENTAL		
BELFOR-Fabric Protector	Gal	\$ 48.00	Asbestos Glove Bag	Ea.	\$ 41.00
BELFOR-Lemon Oil Furniture Polish	Gal	\$ 6.60	Breathing Air, Type K Bottle	Ea.	\$ 67.00
BELFOR-Liquid Laundry Detergent	Gal	\$ 21.00	Cartridge, MSA Combination	Ea.	\$ 20.00
BELFOR-Premium Dish Detergent	Quart	\$ 7.70	Protective Suits (Acid)	Ea.	\$ 102.00
Boxes, Book	Ea.	\$ 6.60	Protective Suits (Level A, fully encapsulating)	Ea.	\$ 1,901.00
Boxes, Dish Pack	Ea.	\$ 7.70	Protective Suits (PolyPro Asbestos)	Ea.	\$ 10.00
Boxes, Slip Covers	Ea.	\$ 3.60	Protective Suits (Saranex Chemical)	Ea.	\$ 37.00
Boxes, Wardrobe/Specialty	Ea.	\$ 43.00	Sorbent Boom	Ea.	\$ 81.00
Cloths, Masslinn	Ea.	\$ 1.70	Sorbent Pad	Ea. \$ 11.50 Bale	\$ 122.00
Foam Blocks	Ea.	\$ 1.70	Sorbent Pillows	Ea.	\$ 31.00
Inventory Tags	Ea.	\$ 1.70	DRUMS		
Tape, Poly Box	Roll	\$ 3.60	Drum, Poly Closed Top	Ea. \$ 51.00 \$ 60.00 \$ 55g	\$ 85.00
Wrap, Bubble/Anti Static	Roll	\$ 102.00	Drum, Poly Open Top	Ea. \$ 55.00 \$ 65.00	\$ 92.00
Wrap, Stretch	Roll	\$ 72.00	Drum, Steel Closed Top	Ea. \$ 40.00 \$ 48.00	\$ 67.00
			Drum, Steel Open Top	Ea. \$ 44.00 \$ 57.00	\$ 81.00
			Drum, Steel Salvage, 85 Gallon	Ea.	\$ 185.00
			Drum, Poly Overpack, 95 Gallon	Ea.	\$ 283.00
			Drum, Steel Overpack, 110 Gallon	Ea.	\$ 555.00
FILTERS			HVAC		
Filter, Charcoal (Carbon Activated)	Ea.	\$ 79.00	HVAC Air Blast Nozzle, Replacement	Ea.	\$ 61.00
Filter, HEPA	Ea.	\$ 279.00	HVAC Air Whip, Multi Head, Replacement	Ea.	\$ 79.00
Filter, Pleated	Ea.	\$ 25.00	HVAC BBJ Freshduct / Microbiocide	15oz	\$ 61.00
Filter, Poly (Secondary)	Ea.	\$ 8.80	HVAC Cleaner Degreaser	Gal	\$ 21.00
SHEETING/PLASTIC/FLOOR PROTECTION			HVAC Closed Cell Foam Insulation Tape 1/8"x2"x30'	Roll	\$ 30.00
Duct, Lay Flat (500') with hog rings	Roll	\$ 565.00	HVAC Coil Cleaner	Gal	\$ 58.00
Plastic Sheeting, 1.5 mil (24 x 200)	Roll	\$ 53.00	HVAC Collection Machine Filters (Pleated & Bag)	Ea.	\$ 70.00
Plastic Sheeting, 3 mil (20 x 100)	Roll	\$ 66.00	HVAC Collection Machine HEPA Filter	Ea.	\$ 411.00
Plastic Sheeting, 6 mil (20 x 100)	Roll	\$ 99.00	HVAC Duct Liner 1" - 3"x100'	Roll	\$ 484.00
Plastic Sheeting, 6 mil-Fire Retardant / Anti Static (20 x 100)	Roll	\$ 386.00	HVAC Duct Mastic	Gal	\$ 35.00
Plastic Sheeting, 6 mil-Fire Retardant-Black (20 x 100)	Roll	\$ 479.00	HVAC Encapsulant, Antimicrobial (Foster)	Gal	\$ 99.00
Plastic Sheeting, Carpet Protector	Roll	\$ 99.00	HVAC Fiberlock	Gal	\$ 87.00
Ram Board, (38" X 100')	Roll	\$ 185.00	HVAC HEPA Vac Collection Bag & Filter Protector	Ea.	\$ 12.00
Red Rosin Paper (200 ft. roll)	Roll	\$ 30.00	HVAC HEPA Vac Filters (dacron Filter Bag & Impaction)	Ea.	\$ 73.00
Scrim-Fire Rated (60"x100')	Roll	\$ 2,988.00	HVAC HEPA Vac HEPA Filter	Ea.	\$ 345.00
Sticky Mat (26"x32")	Ea.	\$ 108.00	HVAC Propane Fill Charge	Cylinder	\$ 55.00
SHRINK WRAP			HVAC Rotary Brush Head, Replacement	Ea.	\$ 139.00
Strapping, Woven HD	LF	\$ 0.15	HVAC Rotary Brush System, Replacement Core	Ea.	\$ 48.00
Tape, Heat Shrink 2"	Roll	\$ 20.00	HVAC Sheetmetal Blank	Ea.	\$ 21.00
Tape, Heat Shrink 4"	Roll	\$ 40.00	HVAC Sheetmetal Screw	Box 100	\$ 26.00
Tape, Heat Shrink 6"	Roll	\$ 59.00	HVAC Spray Adhesive	Can	\$ 29.00
Wrap, Shrink, 7 mil (45" x 145')	Roll	\$ 987.00	HVAC Unibit	Ea.	\$ 99.00
Wrap, Shrink, 12 mil (32" x 180')	Roll	\$ 1,834.00	HVAC Vacuum Brush Head - Replacement	Ea.	\$ 29.00
TAPE/ADHESIVE			SAFETY		
Adhesive, Spray	Can	\$ 9.00	Boots, Chemical PVC	Per Pair	\$ 55.00
Tape, 2-way (2" x 60')	Roll	\$ 36.00	Dust Mask	Ea.	\$ 2.40
Tape, Barricade-Banner Guard (Caution, Danger, etc...)	Roll	\$ 34.00	Gloves, Cotton (includes liners)	Per Pair	\$ 2.80
Tape, Duct (2"x 60')	Roll	\$ 9.00	Gloves, Latex (Surgical)	Box 100	\$ 50.00
Tape, Global	Roll	\$ 30.00	Gloves, Leather	Per Pair	\$ 9.90
Tape, Painters-blue/red	Roll	\$ 10.00	Gloves, Nitrile	Per Pair	\$ 9.40
MISC			Gloves, Nylon Inspection	Per Pair	\$ 0.60
Disposable Decontamination Unit	Ea.	\$ 504.00	Protective Suits (Tyvek)	Ea.	\$ 33.00
Encapsulant, Antifungicidal	Gal	\$ 99.00	Respirator, N95	Ea.	\$ 13.00
Encapsulant, Antimicrobial (Zinsser)	Gal	\$ 91.00	Respirator, P100	Ea.	\$ 13.00
Encapsulant, Soot	Gal	\$ 53.00	Respirator, HEPA + Particulate Replacement Filter	Ea.	\$ 44.00
Fasteners, Misc / Lock & Hasp	Ea.	\$ 36.00	Respirator, HEPA Replacement Pancake Filter	Ea.	\$ 10.00
Floor Dry (40#)	Bag	\$ 19.00			
Lock Box	Ea.	\$ 55.00			
Soda, Soda Blaster Material	Bag	\$ 43.00			
Zipper (containment)	Ea.	\$ 14.00			

The rates contained in this exhibit are exclusive of federal, state and local sales or use taxes and the costs associated with any applicable federal, state or local approvals, consents, permits, licenses and orders incident to performance of the work.

March 29, 2022

Servpro of Panthersville
4153 Flat Shoals Pkwy
Bldg B. / Ste. 202
Decatur, GA 30034
Attn: Nadine Marsh Coleman

Dear Ms. Coleman:

This is to advise you that your company has been awarded a contract from our **RFP# P22-09, Disaster Restoration Services**. The effective date of this contract is April 1, 2022 and terminates on March 31, 2023. Your company is one of a pool of contractors by which FCS may use for disaster restoration services in accordance with the terms and conditions of P22-09.

This award is in accordance with all terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,



Brad Richardson
Director of Procurement Services

cc: Kevin Songer, Plumbing Coordinator



TIME AND MATERIALS COMMERCIAL PRICING

1-800-SERVPRO (1-800-737-8776)

Schedule A: Labor

Restoration Services (All subject to OT). See Page 9 for Premium Labor Conditions.

Category:	Rate:	Premium Labor Rates:	Unit:
Project Coordinator	\$145.00	\$145.00	Per Hour
Project Estimator	\$125.00	\$125.00	Per Hour
Sr. Project Manager	\$125.00	\$125.00	Per Hour
Project Consultant	\$125.00	\$125.00	Per Hour
Confined Space Technician	\$102.00	\$110.00	Per Hour
Bio/Hazmat Supervisor	\$100.00	\$110.00	Per Hour
Project Manager	\$100.00	\$110.00	Per Hour
Health & Safety Officer	\$90.00	\$100.00	Per Hour
Technical Specialist	\$85.00	\$97.00	Per Hour
Assistant Project Manager	\$75.00	\$90.00	Per Hour
Remediation Supervisor (Mold/Lead Certified)	\$75.00	\$76.50	Per Hour
Bio/Hazmat Technician	\$70.00	\$75.00	Per Hour
Remediation Technician (Mold/Lead Certified)	\$67.00	\$73.50	Per Hour
Content Inventory Supervisor	\$66.00	\$76.50	Per Hour
Restoration Supervisor	\$65.00	\$76.50	Per Hour
Project Auditor/Accountant	\$65.00	\$75.00	Per Hour
CDL Driver	\$65.00	\$80.00	Per Hour
Resource Coordinator/Supply Supervisor:	\$60.00	\$67.50	Per Hour
Skilled Labor	\$60.00	\$66.00	Per Hour
Production Technician	\$57.00	\$72.00	Per Hour
Clerical Administrator	\$55.40	\$55.40	Per Hour
General Labor	\$38.50	\$51.75	Per Hour
Management Fee *(see page 11)	\$3.50	\$3.50	Per Hour

Reconstruction Services (All subject to OT). See Page 9 for Premium Labor Conditions.

Category:	Rate:	Premium Labor Rates:	Unit:
Welder	\$128.00	\$135.00	Per Hour
Reconstruction Sr. Project Manager	\$125.00	\$140.00	Per Hour
Electrician	\$120.00	\$132.75	Per Hour
Roofer	\$120.00	\$167.50	Per Hour
HVAC Mechanical	\$118.00	\$142.25	Per Hour
Plumber	\$115.00	\$160.25	Per Hour
Carpenter/Framer	\$92.00	\$101.00	Per Hour
Reconstruction Superintendent	\$90.00	\$95.00	Per Hour
Drywall/Finisher	\$90.00	\$118.00	Per Hour
Brick Mason	\$78.00	\$90.00	Per Hour
Tile/Flooring Installer	\$78.00	\$87.50	Per Hour
Equipment Operator	\$76.00	\$90.00	Per Hour
Painter	\$74.00	\$82.00	Per Hour
Insulator	\$60.00	\$67.00	Per Hour

Schedule B: Consumables

Consumables Description:	Rate:	Unit:	Concentrate:	Ready to Use:
<u>Cleaning/Disinfectant</u>				
All Surface Green Clean	\$3.36	Gallon		•
All Surface Green Clean	\$51.74	Gallon	•	
Benefect Decon 30	\$81.20	Gallon		•
Benefect Disinfectant	\$91.84	Gallon		•
Benefect Disinfectant Wipes	\$70.56	250 ct		•
BioBlast	\$129.36	Gallon	•	
BioBlast	\$12.88	Gallon		•
Bright-N-Neutral Cleaner	\$2.02	Gallon		•
Bright-N-Neutral Cleaner	\$37.52	Gallon	•	
Carpet and Upholstery Green Clean	\$4.82	Gallon		•
Carpet and Upholstery Green Clean	\$76.38	Gallon	•	
CitraSolvent	\$106.85	Gallon		•
Citrus Deodorizer, Water-Based	\$5.71	Gallon		•
Citrus Deodorizer, Water-Based	\$48.72	Gallon	•	
Coil Cleaner	\$20.16	Aerosol/Can		•
Concrobium® Disinfectant	\$64.96	Gallon		•
Defoamer	\$61.94	Gallon		•
Duct Sealer	\$88.14	Gallon		•
EASYDECON DF200	\$192.64	Kit		•
EnviroShield™ Odor and Stain Blocker	\$352.80	5 Gallon Pail		•
Extreme Laundry Detergent	\$56.00	9 lb. pail		•
Extreme Laundry Detergent	\$194.43	35lb pail		•
Fire Star	\$74.03	Gallon	•	
Fire Star	\$9.30	Gallon		•
Flame Stop	\$92.18	Gallon		•
Furniture Polish	\$16.91	Aerosol/Can		•
Glass Cleaner, Multi-Purpose	\$8.29	Aerosol/Can		•
Glass Cleaner, Ready-To-Use	\$21.62	Gallon		•
Glass Cleaner, Super Concentrate	\$84.56	Gallon	•	
Heavy Duty Degreaser	\$3.47	Gallon		•
Heavy Duty Degreaser	\$37.52	Gallon	•	
Husky 815 HCD Disinfectant	\$129.36	Gallon		•
Industrial Cleaner	\$3.14	Gallon		•
Industrial Cleaner	\$50.62	Gallon	•	
Lemon Fresh Deodorizer	\$3.14	Gallon		•
Lemon Fresh Deodorizer	\$77.50	Gallon	•	
Lemon Oil Polish	\$65.41	Gallon		•
Liquid Emulsifier	\$49.39	Gallon	•	
Powdered Emulsifier	\$76.38	Gallon	•	
Pre-Spray & Traffic Lane Cleaner	\$4.14	Gallon		•
Pre-Spray & Traffic Lane Cleaner	\$66.19	Gallon	•	

Schedule B: Consumables				
Consumables Description:	Rate:	Unit:	Concentrate:	Ready to Use:
Cleaning/Disinfectant (continued)				
Rusticide	\$32.93	Quart		•
SERVPRO Green	\$25.54	Gallon	•	
SERVPRO Green	\$1.90	Gallon		•
SERVPRO Orange	\$50.40	Gallon	•	
SERVPRO Orange	\$3.14	Gallon		•
SERVPRO Orange Plus	\$68.32	Gallon	•	
SERVPRO Orange Plus	\$4.26	Gallon		•
ServproXIDE	\$61.04	Gallon		•
Shampoo Super Concentrate	\$2.97	Gallon		•
Shampoo Super Concentrate	\$74.70	Gallon	•	
Smoke Deodorizer	\$136.98	Gallon	•	
Smoke Deodorizer	\$4.37	Gallon		•
Solvent Additive	\$101.92	Gallon	•	
Solvent Additive	\$6.38	Gallon		•
Sporicidin	\$70.45	Gallon		•
Stainless Steel Cleaner	\$15.01	Aerosol/Can		•
Stone and Porcelain Cleaner	\$42.22	Gallon	•	
Stone and Porcelain Cleaner	\$2.69	Gallon		•
Tile & Grout Cleaner	\$36.18	Gallon	•	
Tile & Grout Cleaner	\$2.24	Gallon		•
Ultra Content CleanER	\$62.27	Gallon	•	
Ultra Content CleanER	\$3.92	Gallon		•
Ultrasonic Cleaning Agent	\$54.32	Gallon	•	
Ultrasonic Cleaning Agent	\$3.36	Gallon		•
Upholstery/Drapery Solvent, Heatable	\$68.66	Gallon		•
Vanquish (Cannot be used in California)	\$58.69	Gallon	•	
Vanquish (Cannot be used in California)	\$1.12	Gallon		•
Wall and All Plus	\$58.24	Gallon	•	
Wall and All Plus	\$3.70	Gallon		•
Wall and All Surface Cleaner	\$50.18	Gallon	•	
Wall Rinse	\$52.64	Gallon	•	
Window Green Clean	\$23.30	Gallon		•
Wintergreen Deodorizer	\$60.26	Gallon	•	
Wintergreen Deodorizer	\$4.20	Gallon		•

Schedule B: Consumables

Consumables Description:	Rate:	Unit:
<u>Containment</u>		
Eco Board Floor Protection 38" x 100' - Roll	\$136.53	Each
Floor Protection 15" x 1,100' - Roll	\$260.85	Each
Plastic Sheeting .31 mil - 12' x 400' - Roll	\$55.50	Each
Plastic Sheeting 4 mil - 20' x 100' Roll	\$147.63	Each
Plastic Sheeting 6 mil - 20' x 100' Roll	\$249.75	Each
Plastic Sheeting 6 mil - Fire Retardant 20' x 100' - Roll	\$367.41	Each
Plastic Sheeting Hangers - Blue	\$566.10	Case
<u>Contents</u>		
Box - Large	\$6.11	Each
Box - Legal Size (1.2 cubic feet)	\$6.66	Each
Box - Medium	\$5.27	Each
Box - Small	\$4.72	Each
Foam / Wood Blocks	\$77.70	Box
Moving Blankets	\$5.00	Each/Use
Packing Paper (26" x 24" - 140 ct - recycled)	\$44.38	Box/50lb
Tacky Mats 37" x 26" PAD/30	\$142.08	Each
Tarp (per square ft)	\$0.61	Each
Wrap, Bubble - 12" x 125"	\$44.33	Roll
Wrap, Shrink 16" x 1500'	\$33.30	Roll
<u>Filters</u>		
Filter - Activated Carbon 500 cfm	\$79.10	Each
Filter - Air Scrubber 500 cfm - HEPA	\$256.63	Each
Filter - Air Scrubber 500 cfm - Secondary	\$18.60	Each
Filter - Air Scrubber 500 cfm - Prefilter	\$10.74	Each
Filter - Air Scrubber 1000 cfm - HEPA	\$277.50	Each
Filter - Air Scrubber 1000 cfm - Prefilter	\$9.88	Each
Filter - Air Scrubber 1000 cfm - Secondary	\$15.21	Each
Filter - Air Scrubber 2000 cfm - HEPA	\$364.72	Each
Filter - Air Scrubber 2000 cfm - Prefilter	\$6.99	Each
Filter - Air Scrubber 2000 cfm - Secondary per 12 pack	\$148.58	Each
Filter - Activated Carbon 2000 cfm	\$193.81	Each
Filter - Back Pak Vacuum Kit	\$37.52	Each
Filter - Desiccant Dehumidifier - 5000 cfm	\$15.43	Each
Filter - Refrigerant Dehumidifier - 754	\$34.97	Each
Filter - Upright Vacuum	\$3.89	Each
Filter - Wet/Dry Vacuum, non-HEPA	\$25.47	Each
Filter Material, Poly Rolled Medium	\$38.63	Box
Vacuum Cleaner Bags	\$19.54	Pak/10
Vacuum Cleaner Bags - Back Pack HEPA	\$39.96	Pak/10
Vacuum Cleaner Bags - Canister HEPA	\$28.31	Pak/6

Schedule B: Consumables		
Consumables Description:	Rate:	Unit:
Miscellaneous/General		
Carpet Protection Film 2' x 200'	\$88.58	Each
Cleaning Rags	\$6.60	Per lb.
Cleaning Towel	\$11.77	Dozen
Cleaning Towel (Microfiber)	\$49.95	Dozen
Cotton Mop Head	\$17.76	Each
Dusting Cloth - Masslin treated	\$59.16	50/Bag
Lay Flat (Roll - 250' x 14")	\$133.20	Each
Lay Flat (Roll - 500' x 33")	\$777.00	Each
Rayon Mop Head	\$20.58	Each
Shoe Covers	\$107.67	150/Case
Sponge Dry Clean	\$210.90	48/Case
Trash Bags, Contractor - 3 mil	\$55.50	Box 50
Trash Bags, Environmental 6 mil	\$55.50	Box 20
Wall Zippers (2 pack)	\$33.86	Each
Zip Ties 14" - Industrial	\$23.92	Pak/20
Zip Ties 36" - Industrial	\$38.18	Pak/10
Zip Ties 48" - Industrial	\$51.34	Pak/10
Safety		
Gloves, Chemical Resistant	\$91.46	Dozen
Gloves, Leather Safety/Work	\$106.56	Dozen
Gloves, Nitrile/Latex	\$38.85	Box/100
Hearing Protection	\$27.20	20/box
Respirator - Full or Half Mask	\$28.00	Each
Respirator - N 95	\$7.77	Each
Respirator Cartridges - Ammonia	\$27.08	Each
Respirator Cartridges - Organic	\$25.42	Each
Safety Goggles (Chemical Splash)	\$20.98	Each
Safety Glasses	\$6.66	Each
Safety Vest/Hard Hat Combo	\$4.44	Each
Tyvek (Bio-Shield Coveralls)	\$22.20	Per Suit/Exchange
Tapes/Adhesives		
Spray Adhesives	\$26.64	Aerosol/Can
Tape, Caution 3" x 1000' HDX	\$17.69	Roll
Tape, Duct - 2" x 60 yds.	\$12.21	Roll
Tape, HVAC 2" x 50 yds.	\$23.31	Roll
Tape, Painter (Blue) 2" x 60yds.	\$14.61	Roll
Tape, Poly/Box - 2" x 109 yds.	\$8.81	Roll

Schedule C: Equipment		
Equipment Description:	Rate:	Unit:
<u>Air Mover/Compressor</u>		
Air Compressor, Portable	\$40.00	Each/Day
Air Mover, Axial	\$42.00	Each/Day
Air Mover, Carpet	\$30.00	Each/Day
Air Scrubber, 2000 cfm	\$165.00	Each/Day
Air Scrubber, 1000 cfm	\$125.40	Each/Day
Air Scrubber, 500 cfm	\$82.50	Each/Day
<u>Blast/Power Wash Units</u>		
Electrostatic Sprayer	\$125.00	Each/Day
Fogger/Macromist	\$60.00	Each/Day
Fogger/Thermal	\$140.00	Each/Day
Media Blasting Machine	\$475.00	Each/Day
Pressure Washer - Hot	\$176.00	Each/Day
<u>Cleaning/Vacuum Extraction</u>		
Canister HEPA Vac	\$125.00	Each/Day
Insulation Vacuum	\$357.50	Each/Day
Orbital Floor Machine	\$46.75	Each/Day
Portable Carpet Machine	\$357.50	Each/Day
Portable Dry Cleaning Machine	\$357.50	Each/Day
Portable Extractor	\$162.80	Each/Day
Portable Fuel Cells	\$27.50	Each/Day
Pump - Sump	\$63.00	Each/Day
Pump - Trash	\$135.00	Each/Day
Truck Mount Carpet/Extraction Machine	\$522.50	Each/Day
Rover Extraction Unit	\$217.80	Each/Day
Ultrasonic Cleaning Machine	\$412.50	Each/Day
Vacuum - Upright Vacuum Cleaner	\$26.25	Each/Day
Vacuum - Back Pack, HEPA	\$85.00	Each/Day
Vacuum - Wet/Dry	\$55.00	Each/Day
Vapor Shark	\$84.15	Each/Day
<u>Drying Equipment</u>		
Camera, Infrared	\$150.00	Each/Day
Dehumidifier - Large Commercial (76 and over PPD)	\$145.00	Each/Day
Dehumidifier - Medium Commercial (75 and under PPD)	\$105.00	Each/Day
Desiccant, 1,000 cfm	\$795.00	Each/Day
Desiccant, 3,000 cfm	\$1,350.00	Each/Day
Desiccant, 5,000 cfm	\$1,675.00	Each/Day
Desiccant, 7,500 cfm	\$1,895.00	Each/Day
Desiccant, 10,000 cfm	\$2,775.00	Each/Day
Desiccant, 15,000 cfm	\$4,290.00	Each/Day
5000 cfm Desiccant Package Unit (**)	\$2,860.00	Each/Day
Desiccant Door Kit - Total/one time charge	\$357.50	Per Opening
Dry Force Injectidry (Wall Cavity)	\$143.00	Each/Day
DX Unit 1 ton	\$302.50	Each/Day
DX Unit 10 Ton	\$1,072.50	Each/Day
DX Unit 25 Ton	\$1,347.50	Each/Day
Flex Duct	\$27.50	Each/Day
Moisture Meter/Thermo Hygrometer Combo	\$30.00	Each/Day
Temporary Heat: 150k-200k BTU	\$825.00	Each/Day
Temporary Heat: 200k-300k BTU	\$1,155.00	Each/Day
Temporary Heat: 300k-450k BTU	\$1,375.00	Each/Day

Schedule C: Equipment		
Equipment Description:	Rate:	Unit:
<u>HVAC</u>		
HVAC Cleaning Package (**)	\$616.00	Each/Day
Video Inspection	\$275.00	Each/Day
<u>Odor Control</u>		
Airless Sprayer	\$125.00	Each/Day
Hydroxyl	\$185.00	Each/Day
Ozone Generator, Activated Oxygen	\$132.00	Each/Day
<u>Power</u>		
100' Cable	\$38.50	Each/Day
50' Cable	\$30.25	Each/Day
Cable Ramps	\$17.55	Each/Day
Generator Cable, 5 Band	\$82.50	Each/Day
Generator, 20k W	\$401.50	Each/Day
Generator, 36k W	\$599.50	Each/Day
Generator, 50k W	\$797.50	Each/Day
Generator, 100k W	\$896.50	Each/Day
Generator, 150k W	\$1,072.50	Each/Day
Generator, 200k W	\$1,248.50	Each/Day
Generator, 300k W	\$1,700.00	Each/Day
Generator, Portable	\$175.00	Each/Day
Power Distribution, 100-200 Amp	\$143.00	Each/Day
Power Tools	\$28.50	Each/Day
Spider Box	\$75.00	Each/Day
<u>Safety/Site Services</u>		
2-Way Radio/Communication	\$25.00	Each/Day
Demo Carts	\$20.00	Each/Day
Floor Scraper, Electric	\$125.00	Each/Day
Lighting - 100' String Lights	\$25.00	Each/Day
Lighting - 50' String Lights	\$16.00	Each/Day
Lighting - Demo Lights	\$25.00	Each/Day
Lighting - Tower Mobile	\$155.00	Each/Day
Lighting - Wobbles	\$43.50	Each/Day
Lock-Out/Tag-Out Kit	\$25.00	Each/Day
Mobile Office Equipment (p/k/a Accounting Package) (**)	\$65.00	Each/Day
Personal Fall Protection	\$8.00	Each/Day
Scaffolding, Bakers (per section)	\$42.50	Each/Day
<u>Trailers/Vehicles</u>		
Golf Cart/Gator	\$50.00	Each/Day
Vehicle - Auto/Pick-up	\$125.00	Each/Day
Vehicle - Box Truck	\$175.00	Each/Day
Vehicle - Cargo/Passenger Van	\$125.00	Each/Day
Vehicle - Mobile Command Center	\$500.00	Each/Day
Vehicle - Onsite Recovery Trailer (53')	\$300.00	Each/Day
Vehicle - Semi-Tractor	\$350.00	Each/Day
Vehicle - Trailer	\$125.00	Each/Day

Schedule C: Equipment

Small Tools * see page 9

Adjustable Wrenches/Pliers	Drills/Drill bit set	Ladders (All sizes)	Shovels
Bar, Flat Pry	Electric Heaters < 15kw	Laundry cost for reuse of rags will be paid at cost plus 10%.	Smocks, Vests and T-Shirts
Barrel Pumps	Extension Cords		Spray Bottles/Triggers
Blades (Replacements)	Fire Extinguishers	Mop Buckets, Handles and Wringers	Squeegees
Bolt Cutters	First Aid Kits	MSDS	Staple Guns
Brooms	Flash Lights	O2 Meters	Tables
Brushes (All types)	Fuel Cans	Pallet Jacks (All types)	Tape Gun
Buckets (All types)	Funnels	Pump Sprayers (All types)	Tool Box
Bulbs (Replacements)	Gang Boxes	Putty Knife	Tool Kit (Mechanical)
Cell Phones	Generator Aux. Adapter	Repair Kit - Hose, Airless, Electric	Trash Barrel
Chains/Locks	GFI Scraper	Rope 50" (Nylon, Hemp)	Unger Poles
Chain Saws	Hammers	Roto Zips	Utility Knives
Chairs	Hand Sanitizer	Sanders	Wheelbarrows
Chalk/Chalk Line	Hog Rings	Saws (All types)	
Demo Tools	Ice Chests	Screw Drivers	
Dolly/Hand Truck	Inventory Tags	Scrapers	

Labor Conditions:

Standard Rates – The rates on Page 1 are “standard rates” and apply during a standard 8-hour work day, Monday through Friday. Donning and doffing PPE and any necessary personnel decontamination will be charged actual time.

Overtime Rates - will be billed for all labor classifications at the rate of 1.5 times the standard rate per hour for work performed on the same project in excess of 40 hours per week , or 8 hours per day and on weekends, as required by applicable law. Hours worked by personnel on the following holidays will be charged at 2 times the standard rate: New Year’s Day, Easter, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, the day after Thanksgiving, Christmas Eve and Christmas Day. If a state or local authority imposes more stringent overtime requirements, including holidays, those will apply.

Mobilization/Travel - time for all personnel including, without limitation, managers, crew, labor subcontractors and other subcontractors will be billed portal to portal (office/warehouse to job site and return) at the rates set forth above. With a strong nationwide network, we will attempt to mobilize qualified personnel and equipment as near to the loss site as we can. Client is also responsible for the mobilization and return costs of vehicles, equipment and trailers over 75 miles one way.

Stand-by – When circumstances beyond our control require personnel and/or equipment to be delayed from beginning or continuing work, the rates herein per hour will be charged for personnel and equipment, with a minimum of 6 hours for personnel, and all labor associated fees will apply.

Premium Labor Rates – Premium Labor Rates may be applied to projects within 75 miles of major metropolitan areas such as Chicago, Minneapolis, New York City, Washington, D.C. and within the States of Alaska, Hawaii, Washington, Colorado, Oregon, California and U.S. Territories. Premium Labor Rates may also apply during large national and region-wide extraordinary events such as epidemics, pandemics, storms, catastrophes, hurricanes, floods, earthquakes, wildfires and tornadoes where labor availability is compromised and/or due to market conditions beyond our control.

Prevailing and Union Wages – Labor is subject to prevailing wage, unionized labor and extraordinary local labor conditions. In such events, General Labor will be charged at presented invoice plus 35% or standard labor rate, whichever is greater.

Small Tools Charge - of 3% applies to all labor of Supervisor and below that are assigned to the project full time and includes all listed items.

Subcontracted General Labor - includes outside labor services provided as needed for the scope of the project and will be charged at the rates above , plus all other applicable labor billable items including, but not limited to, per diem, small tools, vehicles, mileage, lodging, as set forth herein and as applicable to the project.

Specialty and Licensed Trades - include but are not limited to electrical, plumbing, mechanical, roofers, engineers, architects, and other specialty trades, and will be charged at presented invoice plus 10% overhead and 10% profit.

Safety officers - shall be charged as needed for the project and upon notification to client.

Restoration Services Labor Descriptions:

Project Coordinator - coordinates activities and assignments of designated projects to ensure that goals and objectives specified for the projects are accomplished. Job Responsibility Examples: HQ Corporate Reporting (CLLD); Review Project Burn Report; Daily PM meeting; Review status of jobs in progress; inspect all projects in progress; assist with project scope and estimate as necessary; meet with Adjuster/Consultant/Insured to review progress; job site inspections.

Project Estimator - used when a detailed estimate is requested by the Insurance carrier for a date when no work will be performed.

Senior Project Manager - For extremely large projects requiring multiple Project Managers, a Senior Project Manager draws communication responsibilities with the materially interested parties away from the PMs, so they can better focus on task completion and documentation of their assigned project. Job Responsibility Examples: Job site inspection; prepare daily work orders; morning meeting with PM's; oversee morning line-up; meeting with Accountant to review previous days paperwork and ensure insurance company receives proper documentation; meeting with Insured/Adjuster/Consultant to review progress; troubleshoot issues as necessary; complete daily checklist and job diary; review end of shift paperwork with APM for accuracy; daily meeting with PC.

Project Consultant - as requested by client to provide consulting services on non-Servpro projects being performed by other third parties. This Project Consultant will provide an independent analysis.

Confined Space Technician - performs skilled production tasks and ensures proper protocols are followed in OSHA defined confined spaces. These technicians are specialty trained to work in the environment and trained to use specific safety gear and communication techniques.

Bio/Hazmat Supervisor - supervises the Bio/Hazmat technician to maintain quality production but does not participate in the physical completion of tasks, other than training and coaching the Technicians / laborers performing the work.

Project Manager - directs all operations of a designated project and provides the primary single point of contact for all materially interested parties. The PM is accountable for the project's execution and completion. Job Responsibility Examples: Jobsite inspection; prepare Daily Work Orders; morning meeting with APM, HSO & RC; oversee morning line-up; meet with Accountant to review previous day's paperwork and ensure insurance company receives proper documentation; meet with Insured/Adjuster/Consultant to review progress; troubleshoot issues as necessary; complete Daily Checklist and Job Diary; review end-of-shift paperwork with APM for accuracy; daily meeting with PC.

Health & Safety Officer - identifies, evaluates, and implements policy and procedures that affect health and safety aspects for all personnel on the jobsite. Job responsibilities include: Morning meeting with PM; morning Safety Meeting at line-up; continuous site inspections for safety infractions; ensure all safety boards are in place and satisfy all SERVPRO standards; incident reports as necessary; OSHA inspections as necessary; job site safety training, as necessary.

Technical Specialist - handles specific specialty restoration services or tasks.

Assistant Project Manager - executes the production plan (based on work orders and the direction of the Project Manager) by coordinating Restoration Supervisors (RS) and labor while assuring safety compliance and quality of production. Job responsibilities include: Job site inspection with PM; morning meeting with RS's; issue Daily Work Orders; morning line-up; on-going quality inspections; end-of-shift meeting with RS's; collect daily paperwork and review for accuracy; review end-of-shift paperwork with PM.

Restoration Services Labor Descriptions:

Remediation Supervisor (Mold/Lead Certified) - supervises the General Laborers (GL) to maintain quality production but does not participate in the physical completion of tasks, other than training and coaching the General Laborers performing the work.

Bio/Hazmat Technician - performs skilled bio/hazmat tasks and ensures proper protocols are followed. Bio/Hazmat technicians have specialty training to work in this specialized environment and have additional PPE and other safety gear and practices they must follow in this high-risk environment.

Remediation Technician (Mold/Lead Certified) - performs skilled production tasks and ensures proper protocols are followed.

Content Inventory Supervisor - responsible for tracking and documenting all aspects of the contents handling and processing on a project. This supervisor will manage teams within the structure/project and audit documentation and reports and provide them on a daily basis for the project file.

Restoration Supervisor - supervises the General Laborers (GL) to maintain quality production but does not participate in the physical completion of tasks, other than training and coaching the General Laborers performing the work.

Project Auditor/Accountant - collects, compiles and validates all documentation and financial information for the project. Job responsibilities include: Morning meeting with PM to review previous day's paperwork data entry for all paperwork into Time and Materials Management Software; reconcile invoices to tickets.

CDL Driver - responsible for transportation involving vehicles that require CDL license.

Resource Coordinator/Supply Supervisor - identifies, negotiates and secures needed resources including labor, equipment, and subcontractors. Job responsibilities include: Morning meeting with PM; purchase subcontractor services as requested by PM; issue purchase orders as requested by PM; oversee subcontractor services; general site services oversight; evening meeting to review daily paperwork with PM.

Skilled Labor - performs non-restoration and non-cleaning related services.

Production Technician - performs skilled production tasks.

Clerical Administrator - needed when the amount of data entry and evaluation exceeds what the Project Accountant can effectively manage. Job responsibilities include: Daily administrative duties; scan, upload and file job specific documentation; perform special assignments as directed by the Project Manager.

General Labor - perform labor tasks and are capable of using basic hand tools.

Management Fee - applies to each client employee utilized on a job plus Service Provider's Supervisory hourly rate, for supervising and training labor provided by the client's employee pool. At times, Service Providers are asked or required to utilize the customer's employees to perform certain tasks and this fee is a per employee supervisor/management/supervisory fee. Client is responsible for wages, benefits, including payroll, taxes, workers compensation and benefits for each of the client's employees working on the project.

Consumables Conditions:

Client will be notified of non-scheduled consumables needed for the project, which will be charged at presented invoice plus 10% overhead and 10% profit.

Equipment Conditions:

Daily Rate is charged for each calendar day equipment is utilized on a project, whether partial or full day.

Quick Pay Discount for full payment made within 30 days of invoice applies as follows:

- Weekly rate of the first 5 consecutive days of the same week (no charge for last 2 days), and
- Monthly rate of 3 consecutive weeks (**21 Days**) of a monthly period (no charge for the fourth/last week).

Vendors for on-site services, such as fencing, porta johns, dumpsters and office trailers will be charged at presented invoice plus 10% overhead and 10% profit.

Generators will have a minimum charge of 1 daily rate plus all costs incurred if power is restored upon or prior to arrival, or client cancels generator order. Service Provider makes no guarantee on timelines for generator availability during a catastrophic event or other circumstances beyond our control.

Fuel - scheduled prices do not include fuel or fuel delivery, which will be charged at presented invoice plus 10% overhead and 10% profit.

Ordered, Purchased and Unscheduled (additional) Equipment – Client will be notified of any additional equipment needed for the project and rented from third parties or purchased, which will be charged at presented invoice plus 10% overhead and 10% profit, with minimum of 1 day rental, plus any related charges including, without limitation, transportation and fuel as set forth herein.

Equipment Transportation will be billed for delivery to project site and return by 3rd party vendors at presented invoice plus 10% overhead and 10% profit. Transportation provided by Service Provider staff will be invoiced at scheduled rates herein.

****Desiccant Package Unit:** 5k Desiccant, 150kW Generator, Fuel Cell, Trailer, Distro Panel, Flex Duct/1 set, Power Cables/1 set.

****HVAC Cleaning Package:** Negative Air Machine, Compressor, Portable Cleaner, and WIP Kit.

****Mobile Office Equipment:** Portable computers, monitors, tablets, applicable software, printers, scanners, general office equipment, etc.

Off-Site Logistical/Mobilization Support services include, without limitation, off-site management, mobilization of project office, communication support, specialty office equipment/supplies, technicians, administrative support staff, other costs of project support and administrative allowances that support field operations before and after the project start/completion date, which will be billed at 3% of the total charges for the project, excluding only reimbursables expenses, subcontractor invoices and third party vendor invoices.

General Conditions:

We may add additional consumables, labor classifications, materials and corresponding rates to this schedule as needed for individual projects upon written notice which will be charged at presented Invoice plus 10% overhead and 10 % profit

We reserve the right to revise any of the rates herein upon written notice when the project is affected by market conditions beyond our control and/or availability, during national and region-wide extraordinary events such as epidemics, pandemics, storms, catastrophes, hurricanes, tornadoes, floods, earthquakes, and wildfires.

Mobilization/Travel for projects over 75 miles one way will be charged to project and return as follows: hotel at presented invoice; per diem at \$50 per person per day or local GSA rates, whichever is higher; rented vehicles at presented invoice; airfare at presented invoice; transportation for equipment and materials utilized for the benefit of the project at presented invoice; meals for general labor at cost. All of the above will be charged at presented invoice plus 10% overhead and 10% profit.

Taxes – the rates herein are exclusive of federal, state and local sales, use or similar taxes, which will be separately itemized in the invoice and paid by Client.

Permits – the rates herein do not include permit costs and fees, which will be billed with 10% overhead and 10% profit added.

Bonding may be applicable upon mutual agreement and will be invoiced at 5% of project.

Other Servpro franchisees – Client acknowledges and agrees that other Servpro franchisees may be utilized to provide necessary services; provided, however, the undersigned Provider shall be responsible for their performance and shall make payment once received from Client.

Scope – Service Provider will use best efforts to communicate a preliminary scope within 72 to 96 hours after on-site arrival, subject to supplements and revisions as circumstances and later discoveries indicate. Invoices will be submitted periodically for work that has been performed on larger projects as mutually agreed. The final invoice shall be submitted within 30 days of project completion, unless delayed by events beyond our control. All invoices are due and payable upon receipt and will be deemed late 30 days after receipt. If there are any disputed charges on any invoices, these must be clearly identified in writing within 30 days of receipt of invoice; provided, however, that any amounts not disputed in good faith must be paid within 30 days of receipt of invoice. Both parties shall use best efforts to resolve any such disputed amounts within 30 days after written notice. Interest charges will begin to accrue after 30 days of receipt of invoice for undisputed amounts and 90 days for such disputed amounts at the rate of 1% per month or the maximum amount allowed by law, whichever is lower. Client agrees to pay Service Provider's attorney's fees for cost of collections.

Date:

Client's Signature:

Provider's Signature: Nadine Marsh Coleman

Client Printed Name:

Franchise Legal Name: Sagicor Enterprises, LLC

Project Address: 441 Canton Hwy

d/b/a SERVPRO® of: Panthersville

City, State and Zip: Cumming, GA 30040

Provider is an independently owned and operated SERVPRO franchise.